osaic

Personal Credit Line

A wealth management solution for liquidity needs

Benefits to you

- → Offer lending through you and expand your wealth management offerings
- → Grow and upscale your client base
- Retain managed assets and help keep clients invested
- → Competitive interest rates, faster processing time, and 100% paperless experience

Benefits to your clients

- → Stay on track to their financial goals
- → Leverage their portfolio assets
- → Access to liquidity
- → 24/7 online portal to check balances, withdraw or transfer funds
- → Keep their wealth management needs with you, their trusted financial professional

Leveraging Osaic's Personal Credit Line in your business

- → Expand Services & Client Base: Enhance your offering and prospect with upscale clients
- Asset Management & Investing: Provide more comprehensive wealth services for clients
- Financial Planning: Tax Management is a critical component of Financial Planning

Identifying clients to benefit from Personal Credit Line

A Personal Credit Line can benefit all qualifying clients, but there are some areas of opportunity where you can bring the solution to your clients even before they ask.

- → High-Net-Worth Clients: Business opportunities, investment properties, start-ups
- → **Real Estate:** Down payments, renovations, or major additions
- → **Short-Term Needs:** Tax payments, debt consolidation, large purchases

Questions about getting started?

Contact us at personalcreditline@osaic.com or visit your firm's portal and search "lending".



At-a-glance

Osaic's Personal Credit Line	
Minimum FICO Score	620
Minimum Line	\$26,000
Maximum Line	\$60,000,000
Eligible Collateral Account Types	Individual Joint Trusts Living Revocable Irrevocable: may be considered with additional approval and executed Trust Certification of Investment Powers (TCIP) • Non-operating business/entity accounts
Account Opening	Digital / Paperless
Signatures	e-Signatures
Processing Time	1-4 Days
Processing Transparency	Yes, via Digital Tool
Client Portal	Yes, via Digital Tool
Financial Professional Considerations	 Financial Planning Access to a line of credit based on secured assets and minimal credit rating threshold. Defer taxable transactions to optimize the client's effective tax rates over multiple tax years. Access cash for lump sum expenses included taxes, business investments, major purchases, or emergency expenses with flexible repayment schedule. Take advantage of step up in basis rules by deferring taxable transactions even as liquidity is required from the account. Asset Management Do you have clients with consistent concerns about cash flow but also want to stay invested? Client Experience Do you have a paperless experience for your clients? Automated repayment process.

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