



Nationwide® Retirement Solutions

Kevin Devine, Vice President, Emerging Markets

West Region

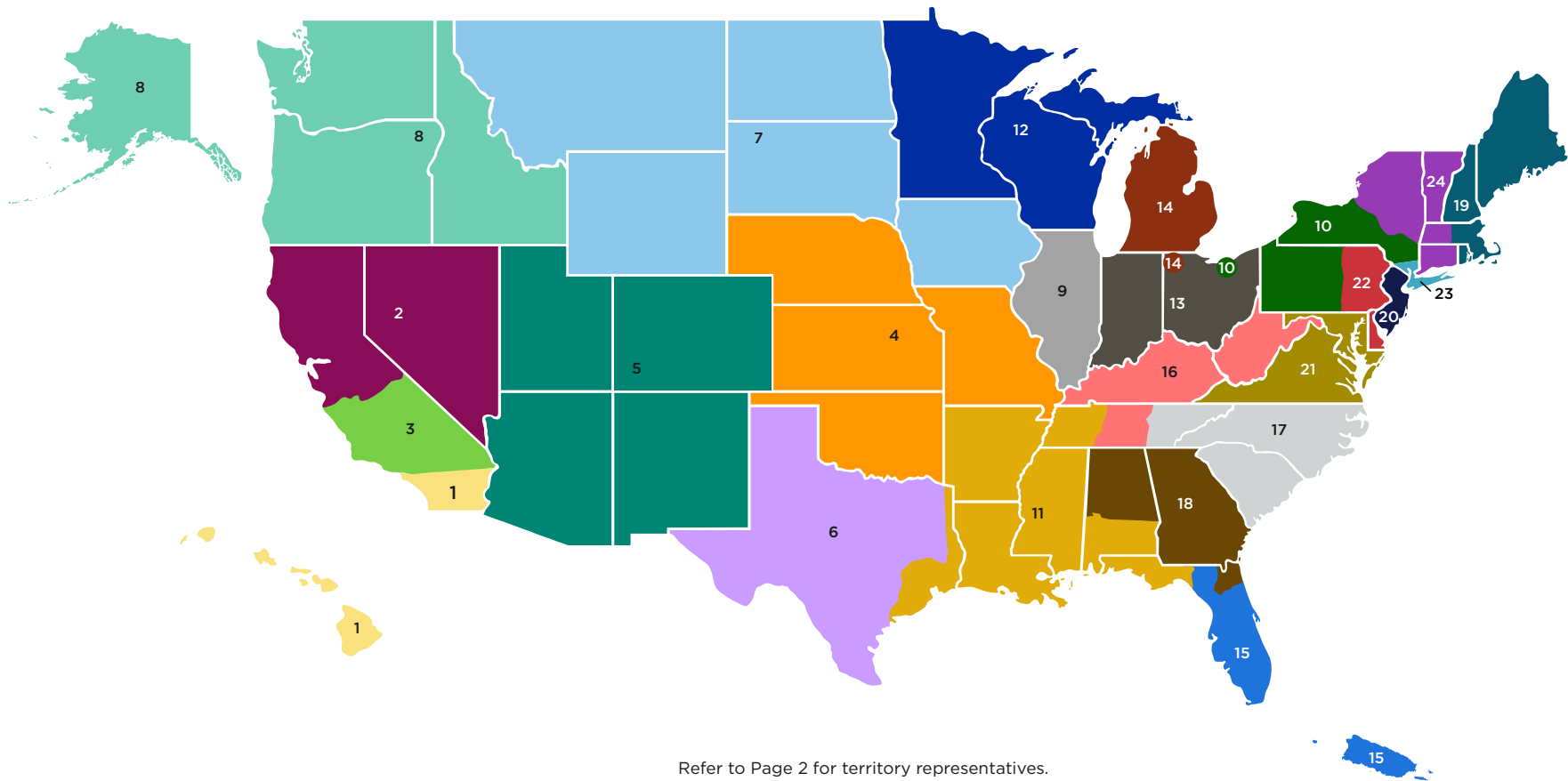
Steve Ebert, Divisional Vice President
614-595-2074
steve.ebert@nationwide.com

Central Region

Rob Kissler, Divisional Vice President
614-361-2929
kissler@nationwide.com

East Region

Christina Gregory, Divisional Vice President
727-804-2671
christina.gregory@nationwide.com



West Region

Territory	Wholesaler	Contact	Email	RIC	Email	Contact
1 San Diego, Orange County, HI	Paul Yossem	858-997-8863	yossemp@nationwide.com	Aaron Barton	bartoa6@nationwide.com	614-435-4705
2 N. CA, NV	Danielle McDonald	312-208-2281	mcddod3@nationwide.com	Jonathan Michaels	michj2@nationwide.com	614-435-5504
3 Los Angeles, Long Beach, Anaheim, Fresno	Tray Thompson	310-658-7913	tray.thompson@nationwide.com	Jonathan Michaels	michj2@nationwide.com	614-435-5504
4 KS, MO, OK, NE	Logan Meyer	314-660-1814	logan.meyer@nationwide.com	Michael Helfrich	helfrm1@nationwide.com	614-435-2274
5 AZ, NM, UT, CO	Bob Eviston	480-319-3447	evistob@nationwide.com	Jordan Hames	hamesj2@nationwide.com	614-435-1306
6 Dallas TX, Austin TX, Waco TX, San Antonio	Daniel Fowler	940-367-5810	fowled@nationwide.com	Rick Ortiz	ortie2@nationwide.com	480-397-3896
7 IA, ND, SD, MT, WY	Molly Williams	859-338-3568	molly.williams@nationwide.com	Erik Shaner	shanee2@nationwide.com	614-435-0339
8 WA, AK, OR, ID	Mac Hewitt	425-753-7474	m.hewitt@nationwide.com	Erik Shaner	shanee2@nationwide.com	614-435-0339

Central Region

Territory	Wholesaler	Contact	Email	RIC	Email	Contact
9 IL	Derek Philpot	312-995-3650	derek.philpot@nationwide.com	Justin Menke	menkej@nationwide.com	614-435-5916
10 Cleveland, Pittsburgh, Buffalo, Rochester	Matthew Fisher	614-940-6086	matthew.fisher@nationwide.com	Austin Sourinha	souria1@nationwide.com	614-435-7103
11 LA, MS, AR, S. AL, FL, Memphis TN, Houston TX, includes surrounding suburbs	Will Ahrens	205-585-0275	w.ahrens@nationwide.com	Bill Marino	marinw1@nationwide.com	614-435-0603
12 MN, WI, U.P. MI	John Frisvold	515-778-9792	frisvj1@nationwide.com	Justin Menke	menkej@nationwide.com	614-435-5916
13 IN, OH (Columbus & Cincinnati)	Rich Ohde	614-657-1093	rich.ohde@nationwide.com	Katie Bures	buresk1@nationwide.com	614-435-1431
14 MI, OH (Toledo)	Matt Zusel	248-912-8863	zuse1m1@nationwide.com	McClain Felty	feltym1@nationwide.com	614-435-5704
15 Central FL, S. FL, Puerto Rico	Raul Vargas	407-219-2223	raul.vargas@nationwide.com	Jay Turner	turnj21@nationwide.com	614-435-5176
16 Central TN, KY, WV	Dustin Van Atta	740-670-1311	vanatd1@nationwide.com	Erik Shaner	shanee2@nationwide.com	614-435-0339

East Region

Territory	Wholesaler	Contact	Email	RIC	Email	Contact
17 E. TN, NC, SC	Jordan Jefiries	704-620-0599	jordan.pinckney@nationwide.com	Giuseppe Arpaia	arpaig1@nationwide.com	614-435-0655
18 N. AL, GA, Jacksonville FL	Chris Greene	678-613-5751	chris.greene@nationwide.com	Braden Jenkins	jenkib@nationwide.com	614-435-1749
19 ME, NH, E. MA, RI	Bill Kelly	617-312-1582	kellyw3@nationwide.com	Mark Hiller	hillem1@nationwide.com	614-435-7010
20 NJ	Bill Vassas/ Joe Broderick	732-796-5002/ 908-902-7072	vassasw@nationwide.com/ brodej4@nationwide.com	Max Weese	weesem2@nationwide.com	614-435-0214
21 MD, DC, VA	Savannah Bellamy	443-769-0259	bellas@nationwide.com	Braden Jenkins	jenkib@nationwide.com	614-435-1749
22 E. PA & DE	David Castina	610-368-3862	david.castina@nationwide.com	Taira McCloud	mcclot1@nationwide.com	614-435-2903
23 NY (NYC Metro and Island)	Sean Czepiel	413-896-6475	sean.czepiel@nationwide.com	Giuseppe Arpaia	arpaig1@nationwide.com	614-435-0655
24 E. Upstate NY, W. MA, VT, CT	Jason Bowen	860-500-8407	j.bowen@nationwide.com	Tom Ryan	ryant18@nationwide.com	614-435-0428



Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA, Columbus, Ohio
 Nationwide and the Nationwide N and Eagle are service marks of Nationwide Mutual Insurance Company. © 2025 Nationwide
 PNM-23204AQ.2 (12/25)